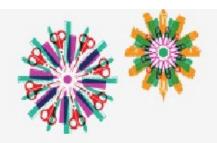


# Maximise Your Exhibition Effectiveness with hktdc.com



All eligible exhibitors of the **HKTDC Hong Kong International Stationery Fair 2016** are entitled to a one-year online promotion at <a href="https://www.hktdc.com">www.hktdc.com</a> from (November 2015 to October 2016), introducing your company together with photos and information of 10 products/ services.

With your presence on hktdc.com, it helps to bring relevant buyers to your booth and increase your enquiries before and after the fair via our business matching activities. If you have done so, please also consider accepting online transactions at **hktdc.com Small Orders**. Learn more at http://smallorders.hktdc.com/supplier now!



### Capture Buyer Contacts via Exhibitor QR Code

#### How does it work?

#### **BUYERS**



Download **HKTDC Product Magazines App** for FREE
from App Store/Google Play
(or from the buyer badge)



Activate the scanner by scanning the Buyer QR code on the badge



Scan Exhibitor QR code at your booth to access your online profile



Receive a daily summary from us with all the exhibitors' information they have scanned

#### **EXHIBITORS**



Update your profile on hktdc.com with the latest company and product/ service photos and information before the fair



Receive a name card drop box with your Exhibitor QR code during move-in



Place the box prominently at the booth and invite buyers to scan for record and information exchange



Receive a daily summary from us with contact information of those buyers who have scanned your code



### **Instant Referrals Draw Buyers to Your Booth**

Buyers will be provided with a list of relevant exhibitors before and during the fair, based on products they are looking for.

The more product photos available on hktdc.com, the higher the chance you will be referred to buyers.



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## **Meet with VIP Buyers**

Sourcing meetings will be organised for VIP buyers during the fair. Exhibitors with relevant products/ services will be pre-screened and referred to the buyers for face-to-face meetings. Again, the more product/ service information on hktdc.com, the higher the chance you will be referred to VIP buyers.



Act fast and submit the Products/Services information with photos by logging into the DIY platform - My HKTDC on or before **24 December 2015** in order to capture the above business opportunities.

For the user guide of My HKTDC, please visit http://www.hktdc.com/diy/

**Enquiries:** Tel: (852) 1830 668 *or* email: 2016fair@hktdc.org

